## Overall Commentary:

Satisfactory data collection and interest backtest. Cash levels higher. LCR at 133\%. NSFR at 1.17. Earnings risk is negative to shock down 50 bps shock at $\$ 24 \mathrm{k}$. EaR projection is low based on growth and pricing strategies in model. Duration of capital at 7.46 yrs vs 7.97. Risk level is elevated but manageable - target 4-5 year duration by $1 Q$. Total capital ratio is below forecast, leverage low, capital ratio in good condition. Slower growth plans for 2023 will work reasonably well in an economic slow down/recession..


Data Collection: - good data collection volumes

| Loans \$mil | Dec-22 | Nov-22 | Oct-22 | Depos \$mil Actuals Model | Dec-22 | Nov-22 | Oct-22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actuals | \$307.4 | \$308.6 | \$305.8 |  | \$319.4 | \$318.4 | \$317.8 |
| Model | \$307.4 | \$308.6 | \$305.8 |  | \$319.4 | \$318.3 | \$317.8 |
| Difference | \$0.0 | \$0.0 | \$0.0 | Difference | \$0.0 | \$0.1 | \$0.0 |

Interest Reconcilliation: reasonable on the back test results

|  | Dec-22 | Nov-22 | Oct-22 |
| :--- | :---: | :---: | :---: |
| Actual Inv \$k | $\$ 59$ | $\$ 65$ | $\$ 65$ |
| Model Inv \$k | $\$ 71$ | $\$ 61$ | $\$ 67$ |
| Difference | $-\$ 12$ | $\$ 4$ | $-\$ 2$ |
|  |  |  |  |
| Actual Loan \$k | $\$ 1,214$ | $\$ 1,152$ | $\$ 1,159$ |
| Model Loan \$k | $\$ 1,216$ | $\$ 1,161$ | $\$ 1,164$ |
| Difference | $-\$ 2$ | $-\$ 9$ | $-\$ 5$ |
|  |  |  |  |


|  | Dec-22 | Nov-22 | Oct-22 |
| :--- | :---: | :---: | :---: |
| Actual Depo \$k | $\$ 888$ | $\$ 821$ | $\$ 799$ |
| Model Depo $\$ \mathrm{k}$ | $\$ 882$ | $\$ 811$ | $\$ 788$ |
| Difference | $\$ 6$ | $\$ 10$ | $\$ 11$ |
|  |  |  |  |
| Actual Borrow $\$ \mathrm{k}$ | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Model Borrow $\$ \mathrm{k}$ | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Difference | $\$ 0$ | $\$ 0$ | $\$ 0$ |

## Monthly Line Changes in Vol \$mil: Small drop on loans, add on funding

|  | Fixed | Var | Total |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential | $-\$ 0.6$ | $-\$ 0.2$ | $-\$ 0.8$ | Demands | $\$ 0.1$ | C-1 Loan | $\$ 0.0$ |
| Commercial | $\$ 0.0$ | $\$ 0.0$ | $\$ 0.0$ | $<9 \mathrm{mo}$ | $-\$ 1.5$ | MBS | $\$ 0.0$ |
| Other | $\$ 0.0$ | $-\$ 0.4$ | $-\$ 0.4$ | $1-2 \mathrm{yr}$ TD | $\$ 0.1$ |  | $\$ 0$ |
| Total Loans | $-\$ 0.6$ | $-\$ 0.6$ | $-\$ 1.2$ | $3-5 \mathrm{yr}$ TD | $\$ 0.3$ | Equity | $\$ 0.2$ |
| Investments |  |  | $\$ 2.9$ |  | Other TD | $\$ 2.0$ |  |
| Total Assets |  |  | $\$ 1.7$ | Total Deposits | $\$ 1.1$ |  |  |

Year to Date Volume results vs Budget: Lending ahead, funding in line - no issues

| Fixed Rate Loans | Actual $\$ 275.8$ | Budget $\$ 246.9$ | $\begin{aligned} & \text { Var. } \\ & \$ 29.0 \end{aligned}$ | Terms | Actual \$298.3 | Budget $\$ 281.6$ | $\begin{gathered} \text { Var. } \\ \$ 16.6 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable Rate Loans | \$31.6 | \$40.5 | -\$8.9 | Demands | \$21.1 | \$20.6 | \$0.5 |
| Total | \$307.4 | \$287.4 | \$20.0 | Total | \$319.4 | \$302.2 | \$17.2 |
| Investments | \$33.9 | \$34.1 | -\$0.2 | C-1 Loans | \$0.0 | \$0.0 | \$0.0 |
|  |  |  |  | MBS | \$0.0 | \$0.0 | \$0.0 |
|  |  |  |  | Total | \$0.0 | \$0.0 | \$0.0 |

Pricing Trends (Fixed Rate): Fixed rate pricing levels moving higher

|  | Dec-22 | Nov-22 | Oct-22 |
| :--- | :---: | :---: | :---: |
| Res Mtg | 6.11 | 5.93 | 5.21 |
| Comm Mtg | 0.00 | 0.00 | 0.00 |
| Pers Ln | 0.00 | 0.00 | 0.00 |
| FRL 4 | 0.00 | 0.00 | 0.00 |


|  | Dec-22 | Nov-22 | Oct-22 |
| :--- | :---: | :---: | :---: |
| < 9mo TD | 2.62 | 2.70 | 2.20 |
| 1-2 yr TD | 4.70 | 4.75 | 4.55 |
| 3-5 $\mathbf{y r}$ TD | 5.20 | 4.97 | 5.09 |
| Brok 1-2yr | 5.56 | 5.12 | 4.73 |

Pricing Trends (Var. Rate): $\quad$ Prime moves +50 with market, no move on HISA

|  | Dec-22 | Nov-22 | Oct-22 |
| :--- | :---: | :---: | :---: |
| VR Res | 6.97 | 6.47 | 6.39 |
| VR Comm | 0.00 | 0.00 | 0.00 |
| VR Pers Ln | 8.51 | 7.98 | 7.96 |
| VRL 4 | 0.00 | 0.00 | 0.00 |
| HELOC | 8.99 | 8.51 | 8.51 |


|  | Dec-22 | Nov-22 | Oct-22 |
| :--- | :---: | :---: | :---: |
| HISA | 2.50 | 2.50 | 2.50 |
| TFSA | 2.50 | 2.50 | 2.50 |
| C-1 Loans \% | 0.00 | 0.00 | 0.00 |

Interest Rate Risk
Pricing Assumptions to Rate Shocks Prime and HISA pricing strategies are at market conditions
Var Lending Rates
VR Res
VR Comm
VRL 4
HELOC
Var. Funding Rates
HISA
TFSA
C1-Loan

| $\mathbf{- 1 . 0 0}$ | $\mathbf{- 0 . 7 5}$ | $\mathbf{- 0 . 5 0}$ | $\mathbf{- 0 . 2 5}$ | current | $\mathbf{0 . 2 5}$ | $\mathbf{0 . 5 0}$ | $\mathbf{0 . 7 5}$ | $\mathbf{1 . 0 0}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -0.50 | -0.50 | -0.50 | -0.25 | $\mathbf{6 . 9 7}$ | 0.25 | 0.50 | 0.75 | 1.00 |
| 0.00 | 0.00 | 0.00 | 0.00 | $\mathbf{0 . 0 0}$ | 0.00 | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | 000 | $\mathbf{0 . 0 0}$ | 0.00 | 0.00 | 0.00 | 0.00 |
| -0.50 | -0.50 | -0.50 | -0.25 | $\mathbf{8 . 9 9}$ | 0.25 | 0.50 | 0.75 | 1.00 |
| $\mathbf{- 1 . 0 0}$ | $-\mathbf{0 . 7 5}$ | $\mathbf{- 0 . 5 0}$ | $\mathbf{- 0 . 2 5}$ | current | $\mathbf{0 . 2 5}$ | $\mathbf{0 . 5 0}$ | $\mathbf{0 . 7 5}$ | $\mathbf{1 . 0 0}$ |
| -0.20 | -0.20 | -0.20 | -0.10 | $\mathbf{2 . 5 0}$ | 0.10 | 0.20 | 0.30 | 0.40 |
| -0.20 | -0.20 | -0.20 | -0.10 | $\mathbf{2 . 5 0}$ | 0.10 | 0.20 | 0.30 | 0.40 |
| -1.00 | -0.75 | -0.50 | -0.25 | $\mathbf{5 . 4 0}$ | 0.25 | 0.50 | $\mathbf{0 . 7 5}$ | 1.00 |

Earnings Risk - Shock Test Results Earnings risk negative to shock -50
Action - Risk favorable to conditions - risk low - no actions needed

12-mo NIM \$mil
Current Shock \$k
Prev Mo Shock \$k

| $\mathbf{- 1 . 0 0}$ | $-\mathbf{0 . 5 0}$ | $\mathbf{- 0 . 2 5}$ | base | $\mathbf{0 . 2 5}$ | $\mathbf{0 . 5 0}$ | $\mathbf{1 . 0 0}$ | Mgmt <br> Limit $\$ \mathbf{k}$ | Board <br> Limit $\$ \mathbf{k}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ 3.9$ | $\$ 3.8$ | $\$ 3.8$ | $\$ 3.8$ | $\$ 3.8$ | $\$ 3.8$ | $\$ 3.9$ | $-\$ 100$ | $-\$ 150$ |
| $\$ 95$ | $-\$ 24$ | $-\$ 14$ |  | $\$ 14$ | $\$ 28$ | $\$ 57$ | YES | YES |
| $\$ 137$ | $-\$ 5$ | $-\$ 5$ |  | $\$ 5$ | $\$ 9$ | $\$ 18$ | YES | YES |

Earnings Risk-12 month projections
Ignore projection
Action - No action or discussion needed

| Shock Level |  |  |  | Action - | No action |  | deded |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Sep-23 | Dec-23 |  |
| -50 bps |  | -\$24 | -\$6 | \$11 | \$28 | \$41 | \$51 | \$60 | \$79 | \$103 |  |
| 50 bps |  | \$28 \$11 <br> Within Mgmt Limit?  |  | -\$7 | -\$23 | -\$36 | -\$47 | -\$55 | -\$75 | -\$99 |  |
|  |  |  |  | YES |  | Within Board Limit? YES |  |  |  |  |  |
| Long Term Interest Rate Risk: |  |  |  | Duration moves lower on slower activity <br> Action - Good development to move duration higher |  |  |  |  |  |  |  |
| Dec-22 <br> Nov-22 <br> Dec-21 | Dur. Assets | Dur. Liabs | $\begin{gathered} \text { DoC } \\ \text { w/o IRS } \end{gathered}$ | DoC w IRS | EVaR \$k | Risk <br> Direction | Board Upper | Mgmt Upper | Mgmt Lower | Board Lower | Comp. |
|  | 1.58 | 1.26 | 7.46 | 7.46 | -\$1,367 | +1.00\% | 12.0 | 10.0 | -5.0 | -3.0 | YES |
|  | 1.63 | 1.28 | 7.97 | 7.97 | -\$1,447 | +1.00\% | 12.0 | 12.0 | -5.0 | -5.0 | YES |
|  | 1.68 | 1.32 | 7.81 | 7.81 | -\$1,206 | +1.00\% | 12.0 | 12.0 | -5.0 | 5.0 | YES |

Maturity Profile: Mismatch risk needs to move some assets to 4 and 5 year terms to reduce excess funding in 5 years
Action - Discuss term strategy shift 4-5 year on lending and 2-3 yr on funding

| Current \$mil Prev Mo. \$mil | \$14.7 | -\$64.6 | -\$11.4 | \$18.6 | \$53.8 | \$10.4 | -\$10.3 | \$0.0 | \$0.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chg \$mil | -\$1.0 | \$5.4 | -\$4.1 | \$5.4 | -\$3.0 | -\$2.6 | -\$0.9 | \$0.0 | \$0.0 |

Duration of Capital 12 mo Projection Projection is moving lower into year end.
Action - Risk is manageable - maintain duration above 6 years by end of $1 Q$
DoC w IRS

| Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Sep-23 | Dec-23 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7.46 | 7.28 | 6.52 | 5.97 | 5.09 | 4.29 | 3.55 | 3.00 | 2.46 |

Liquidity Risk LCR recovering and cash levels in good condition

| Historical <br> Picuz LCR |
| :---: |
| Picuz NSFR |
| Reg LCR -estimate |
| Projected |
| Picuz LCR |
| Picuz NSFR |

Capitalization Leverage and capital ratios under forecast - risk is manageable

Leverage Act/Proj Leverage Budget Board Limit
Capital Ratio Act.
Capital Ratio Forc.
Board Limit
Action -
No actions needed.

| Dec-21 | Mar-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $5.50 \%$ | $5.67 \%$ | $5.35 \%$ | $5.36 \%$ | $5.33 \%$ | $5.26 \%$ | $5.29 \%$ | $5.33 \%$ | $5.35 \%$ |
| $5.50 \%$ | $5.52 \%$ | $5.57 \%$ | $5.59 \%$ | $5.61 \%$ | $5.62 \%$ | $5.65 \%$ | $5.66 \%$ | $5.69 \%$ |
| $5.25 \%$ | $5.25 \%$ | $5.25 \%$ | $5.25 \%$ | $5.25 \%$ | $5.25 \%$ | $5.25 \%$ | $5.25 \%$ | $5.25 \%$ |
| $21.79 \%$ | $20.44 \%$ | $19.46 \%$ | $19.47 \%$ | $19.48 \%$ | $19.31 \%$ | $19.44 \%$ | $19.65 \%$ | $19.76 \%$ |
| $21.16 \%$ | $21.24 \%$ | $21.42 \%$ | $21.50 \%$ | $21.58 \%$ | $21.64 \%$ | $21.73 \%$ | $21.80 \%$ | $21.88 \%$ |
| $16.00 \%$ | $16.00 \%$ | $16.00 \%$ | $16.00 \%$ | $16.00 \%$ | $16.00 \%$ | $16.00 \%$ | $16.00 \%$ | $16.00 \%$ |

