Executive Summary of ALM Package

as of Dec 31, 2022

Overall Commentary:



Satisfactory data collection and interest backtest. Cash levels higher. LCR at 133%. NSFR at 1.17. Earnings risk is negative to shock down 50 bps shock at \$24k. EaR projection is low based on growth and pricing strategies in model. Duration of capital at 7.46 yrs vs 7.97. Risk level is elevated but manageable - target 4-5 year duration by 1Q. Total capital ratio is below forecast, leverage low, capital ratio in good condition. Slower growth plans for 2023 will work reasonably well in an economic slow down/recession..

	FSRAO Re	Good Cond	dition	\bigcirc	Discussion / Action			Above or Near Limit			
Curr Mo	IRR #1	-\$24	IRR #2	-50	IRR #3	-\$1,367	IRR#4	+1.00%			
Prev Mo	IRR #1	-\$5	IRR #2	-25	IRR #3	-\$1,447	IRR#4	+1.00%			
	Limit	-\$150			Limit	-\$2,199					

Data Collection:

- good data collection volumes

	Loans \$mil	Dec-22	Nov-22	Oct-22
)	Actuals	\$307.4	\$308.6	\$305.8
<i>'</i>	Model	\$307.4	\$308.6	\$305.8
	Difference	<\$0.0>	\$0.0	\$0.0

Depos \$mil	Dec-22	Nov-22	Oct-22
Actuals	\$319.4	\$318.4	\$317.8
Model	\$319.4	\$318.3	\$317.8
Difference	<\$0.0⊃	\$0.1	\$0.0

Interest Reconcilliation:

reasonable on the back test results

	Dec-22	Nov-22	Oct-22		Dec-22	Nov-22	Oct-22
Actual Inv \$k	\$59	\$65	\$65	Actual Depo \$k	\$888	\$821	\$799
Model Inv \$k	\$71	\$61	\$67	Model Depo \$k	\$882	\$811	\$788
Difference		\$4	-\$2	Difference	$\langle 6 \rangle$	\$10	\$11
Actual Loan \$k	\$1,214	\$1,152	\$1,159	Actual Borrow \$k	\$0	\$0	\$0
Model Loan \$k	\$1,216	\$1,161	\$1,164	Model Borrow \$k	\$0	\$0	\$0
Difference	<-\$2>	-\$9	-\$5	Difference	$\langle 0 \rangle$	\$0	\$0

Monthly Line Changes in Vol \$mil:

Small drop on loans, add on funding

Fixed	Var	Total				
-\$0.6	-\$0.2	-\$0.8	Demands	\$0.1	C-1 Loan	\$0.0
\$0.0	\$0.0	\$0.0	< 9mo	-\$1.5	MBS	\$0.0
\$0.0	-\$0.4	-\$0.4	1-2 yr TD	\$0.1		
-\$0.6	-\$0.6	<u>-\$1.2</u>	3-5 yr TD	\$0.3	Equity	\$0.2
		\$2.9	Other TD	\$2.0		
		\$1.7	Total Deposits	\$1.1		
	\$0.0 \$0.0	-\$0.6 -\$0.2 \$0.0 \$0.0 \$0.0 -\$0.4	-\$0.6 -\$0.2 -\$0.8 \$0.0 \$0.0 \$0.0 \$0.0 -\$0.4 -\$0.4 -\$0.6 -\$0.6 -\$1.2 \$2.9 \$2.9	-\$0.6 -\$0.2 -\$0.8 Demands \$0.0 \$0.0 \$0.0 < 9mo	-\$0.6 -\$0.2 -\$0.8 Demands \$0.1 \$0.0 \$0.0 \$0.0 < 9mo	-\$0.6 -\$0.2 -\$0.8 Demands \$0.1 C-1 Loan \$0.0 \$0.0 \$0.0 <9mo

Year to Date Volume results vs Budget: Lending ahead, funding in line - no issues

Fixed Rate Loans Variable Rate Loans	Actual \$275.8 \$31.6	Budget \$246.9 \$40.5	Var. \$29.0 -\$8.9	Terms Demands	Actual \$298.3 \$21.1	Budget \$281.6 \$20.6	Var. \$16.6 \$0.5
Total Investments	\$307.4 \$33.9	\$287.4 \$34.1	\$20.0 -\$0.2	Total C-1 Loans MBS Total	\$319.4 \$0.0 <u>\$0.0</u> \$0.0	\$302.2 \$0.0 <u>\$0.0</u> \$0.0	\$17.2 \$0.0 \$0.0 \$0.0

Pricing Trends (Fixed Rate): Fixed rate pricing levels moving higher

	Dec-22	Nov-22	Oct-22		Dec-22	Nov-22	Oct-22
Res Mtg	6.11	5.93	5.21	< 9mo TD	2.62	2.70	2.20
Comm Mtg	0.00	0.00	0.00	1-2 yr TD	4.70	4.75	4.55
Pers Ln	0.00	0.00	0.00	3-5 yr TD	5.20	4.97	5.09
FRL 4	0.00	0.00	0.00	Brok 1-2yr	5.56	5.12	4.73

Pricing Trends (Var. Rate):

Prime moves +50 with market, no move on HISA

	Dec-22	Nov-22	Oct-22
VR Res	6.97	6.47	6.39
VR Comm	0.00	0.00	0.00
VR Pers Ln	8.51	7.98	7.96
VRL 4	0.00	0.00	0.00
HELOC	8.99	8.51	8.51

	Dec-22	Nov-22	Oct-22
HISA	2.50	2.50	2.50
TFSA	2.50	2.50	2.50
C-1 Loans %	0.00	0.00	0.00

Interest Rate Risk

Pricing Assumptions to Rate Shocks

Prime and HISA pricing strategies are at market conditions

Var Lending Rates	-1.00	-0.75	-0.50	-0.25	current	0.25	0.50	0.75	1.00
VR Res	-0.50	-0.50	-0.50	<u>(-0.25</u>)	6.97	0.25	0.50	0.75	1.00
VR Comm	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VRL 4	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HELOC	-0.50	-0.50	-0.50	-0.25	8.99	0.25	0.50	0.75	1.00
Var. Funding Rates	-1.00	-0.75	-0.50	-0.25	current	0.25	0.50	0.75	1.00
HISA	-0.20	-0.20	-0.20	-0.10	2.50	0.10	0.20	0.30	0.40
TFSA	-0.20	-0.20	-0.20	-0.10	2.50	0.10	0.20	0.30	0.40
C1-Loan	-1.00	-0.75	-0.50	-0.25	5.40	0.25	0.50	0.75	1.00

Earnings Risk - Shock Test Results

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Earnings risk negative to shock -50

Action - Risk favorable to conditions - risk low - no actions needed Poord

Mamt

Sep-24

14,386

4.82%

								wgmu	Doard	
	-1.00	-0.50	-0.25	base	0.25	0.50	1.00	Limit \$k	Limit \$k	
12-mo NIM \$mil	\$3.9	\$3.8	\$3.8	\$3.8	\$3.8	\$3.8	\$3.9	-\$100	-\$150	
Current Shock \$k	\$95	<-\$24>	-\$14		\$14	\$28	\$57	(YES)	YES	
Prev Mo Shock \$k	\$137	-\$5	-\$5		\$5	\$9	\$18	YES	YES	

Earnings Risk - 12 month projections

Ignore projection

	Action - No action or discussion needed									
Shock Level	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Sep-23	Dec-23	
-50 bps	-\$24	-\$6	\$11	\$28	\$41	\$51	\$60	\$79	\$103	
50 bps	\$28	\$11	-\$7	-\$23	-\$36	-\$47	-\$55	-\$75	-\$99	
	Within Mg	mt Limit?	YES		Within Board Limit? YES					

Long Term Interest Rate Risk:

Duration moves lower on slower activity duration higher Action Good development to mov

				Action -	Good deve	iopment to	to move duration higher					
	Dur.	Dur.	DoC	DoC		Risk	Board	Mgmt	Mgmt	Board		
	Assets	Liabs	w/o IRS	w IRS	EVaR \$k	Direction	Upper	Upper	Lower	Lower	Comp.	
Dec-22	1.58	1.26	7.46	(7.46)	<\$1,367	+1.00%	12.0	10.0	-5.0	-3.0	YES	
Nov-22	1.63	1.28	7.97	7.97	-\$1,447	+1.00%	12.0	12.0	-5.0	-5.0	YES	
Dec-21	1.68	1.32	7.81	7.81	-\$1,206	+1.00%	12.0	12.0	-5.0	-5.0	YES	

Maturity Profile:

Mismatch risk needs to move some assets to 4 and 5 year terms to reduce excess funding in 5 years

-		Action -	Discuss ter	Discuss term strategy shift 4-5 year on lending and 2-3 yr on funding							
	Nodes	1mo	6mo	1yr	2yr	3yr	4yr	5yr	7yr	10yr	
Current \$m	nil	\$13.6	-\$59.2	-\$15.5	\$24.0	\$50.8	\$7.7	\$11.3	\$0.0	\$0.0	
Prev Mo. \$	mil	\$14.7	-\$64.6	-\$11.4	\$18.6	\$53.8	\$10.4	-\$10.3	\$0.0	\$0.0	
Chg \$mil		-\$1.0	\$5.4	-\$4.1	\$5.4	-\$3.0	-\$2.6	-\$0.9	\$0.0	\$0.0	

Duration of Capital 12 mo Projection

Projection is moving lower into year end.

_			Action -	Risk is mai	nageable - i	maintain du	ration above	<mark>e 6 years b</mark> y	<mark>/ end of 1Q</mark>
	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Sep-23	Dec-23
	7.46	7.28	6.52	5.97	5.09	4.29	3.55	3.00	2.46

Liquidity Risk

DoC w IRS

LCR recovering and cash levels in good condition Action - Look to rebuild

Historical Picuz LCR Picuz NSFR **Reg LCR -estim** Projected Picuz LCR

	Dec-22	Nov-22	Oct-22	Sep-22	Aug-22	Jul-22	Jun-22	Lower	Upper
	(133%)	123%	129%	134%	115%	134%	144%	100%	400%
	1.17	1.16	1.17	1.19	1.17	1.17	1.16	1.00	1.40
nate	2676%	2487%	2226%	2243%	2435%				
	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Depo Co	nc. Mo.
	133%	105%	92%	< 83%>	95%	124%	186%	Depo Co	nc. \$k
	1.17	1.17	1.17	1.18	1.18	1.19	1.19	% of Depo	

Capitalization

Picuz NSFR

Leverage and capital ratios under forecast - risk is manageable Action - No actions needed.

Dec-21	Mar-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22		
5.50%	5.67%	5.35%	5.36%	5.33%	5.26%	5.29%	5.33%	5.35%		
5.50%	5.52%	5.57%	5.59%	5.61%	5.62%	5.65%	5.66%	5.69%		
5.25%	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%	5.25%		
21.79%	20.44%	19.46%	19.47%	19.48%	19.31%	19.44%	19.65%	19.76%		
21.16%	21.24%	21.42%	21.50%	21.58%	21.64%	21.73%	21.80%	21.88%		
16.00%	16.00%	16.00%	16.00%	16.00%	16.00%	16.00%	16.00%	16.00%		
	5.50% 5.50% 5.25% 21.79% 21.16%	5.50% 5.67% 5.50% 5.52% 5.25% 5.25% 21.79% 20.44% 21.16% 21.24%	5.50% 5.67% 5.35% 5.50% 5.52% 5.57% 5.25% 5.25% 5.25% 21.79% 20.44% 19.46% 21.16% 21.24% 21.42%	5.50% 5.67% 5.35% 5.36% 5.50% 5.52% 5.57% 5.59% 5.25% 5.25% 5.25% 5.25% 21.79% 20.44% 19.46% 19.47% 21.16% 21.24% 21.42% 21.50%	5.50% 5.67% 5.35% 5.36% 5.33% 5.50% 5.52% 5.57% 5.59% 5.61% 5.25% 5.25% 5.25% 5.25% 5.25% 21.79% 20.44% 19.46% 19.47% 19.48% 21.16% 21.24% 21.42% 21.50% 21.58%	5.50% 5.67% 5.35% 5.36% 5.33% 5.26% 5.50% 5.52% 5.57% 5.59% 5.61% 5.62% 5.25% 5.25% 5.25% 5.25% 5.25% 5.25% 21.79% 20.44% 19.46% 19.47% 19.48% 19.31% 21.16% 21.24% 21.42% 21.50% 21.58% 21.64%	5.50% 5.67% 5.35% 5.36% 5.33% 5.26% 5.29% 5.50% 5.52% 5.57% 5.59% 5.61% 5.62% 5.65% 5.25% 5.25% 5.25% 5.25% 5.25% 5.25% 5.25% 21.79% 20.44% 19.46% 19.47% 19.48% 19.31% 19.44% 21.16% 21.24% 21.42% 21.50% 21.58% 21.64% 21.73%	5.50% 5.67% 5.35% 5.36% 5.33% 5.26% 5.29% 5.33% 5.50% 5.52% 5.57% 5.59% 5.61% 5.62% 5.65% 5.66% 5.25% 5.25% 5.25% 5.25% 5.25% 5.25% 5.25% 5.25% 21.79% 20.44% 19.46% 19.47% 19.48% 19.31% 19.44% 19.65% 21.16% 21.24% 21.42% 21.50% 21.58% 21.64% 21.73% 21.80%		



Leverage Act Leverage Bud Board Limit **Capital Ratio** Capital Ratio **Board Limit**